

Job Title:

Lighting Applications Engineer

COMPANY OVERVIEW:

Every Watt Matters is a leading international provider of whole facility lighting system energy use analysis and implements turn-key lighting upgrades to help commercial, industrial and government customers meet their energy reduction and sustainability goals. Our energy efficiency services include lighting energy analysis, value-engineered designs, managed installations, utility and government incentive procurement.

This is a position base at our headquarters in Vancouver, WA.

JOB DESCRIPTION:

Provide lighting technical assistance to sales team to generate high level product specifications and quotations. The **Lighting Applications Engineer** interprets lighting audits and designs lighting and control systems that meet budgetary and lighting requirements for a wide range of applications. Additionally the **Lighting Applications Engineer** is responsible for managing daily technical inquiries.

- *Work with our customers and our sales team to understand the requirements of LED retrofit projects and provide the appropriate technical and application support to ensure all objectives are met*
- *Make decisions regarding product implementation into projects*
- *Offers technical assistance and application guidance to the sales team from project pre-design and specification through installation*
- *Manage record keeping and project documentation for all work performed in accordance with company systems and organization*
- *Work with inside staff to assist in the preparation and delivery of detailed proposal / quotation packages*
- *Provide project design assistance through photometric studies, fixture recommendations utilizing your expert opinion for specifying Every Watt Matters products*
- *Ensure each project is registered in company's computer system and documents are complete, current and stored appropriately*
- *Take charge, upon request, of certain special projects*
- *Represent Every Watt Matters' company vision and values in supporting quality lighting applications and successful projects*

- *Understand competitive products strengths and weaknesses, price points and equip our sales team with technical sales strategies for winning opportunities*

Job Requirements:

3+ years of relevant experience with LEDs and Solid State Lighting systems, building lighting design and lighting controls. Preference will be given to candidates with Bachelor's degree in Architectural or Electrical engineering and AGI32 experience.
Good written and oral communication skills and a team player.

WORKING ENVIRONMENT: Work is generally performed in an office environment.

To be considered for this opportunity, interested candidates should submit their resume and salary history to: careers@everywattmatters.com

“Every Watt Matters is an Equal Opportunity/Affirmative Action Employer.”