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Eaton and CIMCON Lighting Collaborate to Bring Connected, Smart City Solutions to the Market

Peachtree City, Ga. ... Power management company Eaton today announced a collaboration with CIMCON Lighting, Inc., a global leader in intelligent, web-based wireless outdoor lighting management systems. The collaboration combines Eaton's broad range of outdoor light-emitting diode (LED) luminaires with CIMCON's intelligent, wireless controls, sensors and software to bring powerful connected lighting solutions for smart cities.

"Our collaboration with CIMCON provides cities, utilities, departments of transportation and universities with simple, easy-to-manage, interactive solutions for street lighting applications," said Patrick Walker, vice president and general manager, Eaton's Lighting Division. "With Eaton and CIMCON working together, cities gain the real-time ability to monitor and control one of the largest, most energy intensive infrastructure areas – outdoor lighting – while intelligently leveraging in-place lighting infrastructure to create a scalable wireless ecosystem that integrates with smart grid platforms and key city services, such as public safety."

The connected lighting solution features a 7-pin ANSI C136.41 compatible "plug-and-play" or luminaire-integrated wireless controller, providing intelligent ON/OFF switching, dimming control, GPS capabilities, utility-grade power metering, analog and digital sensor capabilities and real-time status and health monitoring of lighting fixtures compatible with multiple networks.

CIMCON's web-based central management and controls software offers an intuitive, interactive Google Maps view of all lights in a system, eliminating location errors, improving

installation time and allowing maintenance teams to quickly zoom to one fixture and access streetlight status in one click. The software facilitates a complete asset management solution, allowing cities to schedule, diagnose and manage streetlights from anywhere at any time.

"Our world is becoming more connected every day and as the more than 45 million streetlights in North America are converted to LED fixtures, cities are looking to leverage the Internet of Things by using their lighting real estate to enable a smart, connected future," said Anil Agrawal, chief executive officer, CIMCON Lighting, Inc. "The collaboration between Eaton and CIMCON allows cities to work smarter by providing a common network that they can expand over time, adding new services and sensors to link key infrastructure areas including lighting, "smart" micro cells, EV chargers, public safety, city parking and public transit."

To learn more about CIMCON Lighting, Inc., visit www.cimconlighting.com and www.eaton.com/lighting for Eaton's lighting solutions. For additional information on connected lighting solutions, email talktous@eaton.com.

With over 25 years of innovation and experience in outdoor wireless applications, CIMCON Lighting is the world's leading provider of scalable, intelligent wireless outdoor lighting management solutions for traditional, LED and solar-based street lights. Focused on offering solutions that provide the lowest "Lifecycle Cost of Ownership," CIMCON pioneered the concept of "Just in Time LightingTM," to ensure that the right amount of lighting is provided where and when it is needed. CIMCON's "Just in Time LightingTM," reduces energy, maintenance and repair costs while improving total ROI. CIMCON's lighting management solutions are appropriate for roadways, parking lots and garages, corporate and university campuses and a variety of industrial applications. For more information please visit www.cimconlighting.com.

Eaton delivers a range of innovative and reliable indoor and outdoor lighting solutions, as well as controls products specifically designed to maximize performance, energy efficiency and cost savings. Eaton lighting solutions serve customers in the commercial, industrial, retail, institutional, residential, utility and other markets.

Eaton's electrical business is a global leader with expertise in power distribution and circuit protection; backup power protection; control and automation; lighting and security; structural solutions and wiring devices; solutions for harsh and hazardous environments; and engineering services. Eaton is positioned through its global solutions to answer today's most critical electrical power management challenges.

Eaton/Page 2

Eaton is a power management company with 2015 sales of \$20.9 billion. Eaton provides energy-efficient solutions that help our customers effectively manage electrical, hydraulic and mechanical power more efficiently, safely and sustainably. Eaton has approximately 96,000 employees and sells products to customers in more than 175 countries. For more information, visit www.eaton.com.

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