

Western Regional Sales Manager

We are the market leader offering the broadest product portfolio in our niche. Our proprietary processes yielding best-in-class product performance and are truly specification features. We are widely embraced by the lighting design, interior design and architectural lighting community. A global company growing at a record rate, our company recently added new leadership with industry experience, a sales background and a very strong reputation with top tier agents. The business is implementing a more “sales friendly” strategy and has made dramatic operational and responsiveness improvements to better support the sales channel.

The marketplace is flooded with lower-end competitors. However, there is no comparison once customers understand our advantage. Our project installations have won prestigious lighting design awards, and we work with the top lighting design firms. This product does not sell itself, and it will be obvious if effort is not being made.

The region is composed of several new, top tier agents as well as some who require upgrading. We seek only candidates with top tier agency relationships that are transferrable.

If you are a real worker, if you enjoy the pursuit of excellence, if you enjoy competing, if you thrive in a performance-based culture, if top tier agencies respect and enjoy working with you this is the opportunity for you!

Only qualified contenders should send resumes to:
westernregionalmanager@outlook.com.