

Position

Lighting Design Specialist

Company Summary

Solais Lighting designs and manufactures the lighting industry's highest-performing LED lamps and fixtures. With superior lumen output, center-beam candlepower, and overall aesthetics and performance, Solais LED products enhance the retail, commercial, museum, hospitality and residential environments of the world's leading brands. Founded by an expert team of lighting specialists, Solais relentlessly pushes the innovation envelope to create products that replace traditional lighting technologies with zero compromise to aesthetics and performance.

The Challenge

Solais is looking for two Lighting Design Specialists to cover the metro NYC and LA areas

Job Details

We're looking for an intelligent, motivated, multi-tasking, presentable, entrepreneurial, and highlyadaptable person who will be directly responsible for design support and working with the local specification community to present Solais LED solutions and provide lighting design expertise.

What will this person do?

Various design specialist related activities, including:

- Support existing partners with technical/design inquiries
- Target new specifiers (lighting designers and architects) to introduce Solais to
- Marketing/branding assistance
- Product design and development support
- Provide professional lighting design feedback when required

Successful applicant must:

- Have "real world" lighting experience
- Be well educated in LED technology
- Have good understanding of product design/market needs and be able to interact customers/clients
- Be willing to travel (up to 80%)
- Have excellent written and oral communication skills
- Be a proven team-player
- Be excited to work hard in an intense start-up environment
- Self-manage and potentially manage others
- Be able to readily adapt as the company grows
- Contribute to the fun, productive and energizing atmosphere of our company

Preferred applicant would have:

- Have a BSAE, MSAE (or equivalent) with lighting/electrical concentration
- Have electrical/electronics understanding associated with LED technology

Our offices are located in Stamford, CT (just off I-95). Interested applicants, please email resume to <u>apply2@solais.com</u>. NO PHONE CALLS PLEASE

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