

Date: April 17, 2014

To: HLI Employees and Sales Representatives

Subject: Hubbell Acquires Litecontrol

I am pleased to announce that today Hubbell Incorporated has acquired Litecontrol Corporation. The company joins the Hubbell Lighting family of distinct brands.

Located in Plympton, Mass., Litecontrol has been a leader in architectural interior lighting since 1936. The company provides innovative, sustainable lighting solutions for the commercial and institutional building market across the United States and worldwide.

The Litecontrol purchase immediately increases Hubbell Lighting's breadth of offering in the linear architectural product segment. With core competencies in superior customer service as well as an expanding LED product offering, Litecontrol provides our customers with one of the most comprehensive and competitive suites of architectural interior lighting solutions available in the market.

The company's facilities contain high-capacity, flexible automated manufacturing capabilities, which allow for quick-turn custom products with best-in-class lead times and excellent quality. Litecontrol will also leverage Hubbell Lighting's integrated controls and LED solutions expertise to quickly expand its growing product offering and overall value proposition.

As a part of our continuing commitment to maintaining and expanding our leadership position in premium specification brands, the acquisition of Litecontrol directly complements Hubbell Lighting's focus to provide innovative, quality solutions for our customers and we expect the acquisition of Litecontrol to bring immediate benefit as a strong addition to the Hubbell Lighting specification package.

Please join me in welcoming the Litecontrol team as the newest members of the HLI organization.

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ALERA LIGHTING

ARCHITECTURAL AREA LIGHTING

BEACON PRODUCTS

COLUMBIA LIGHTING

COMPASS

DEVINE LIGHTING

DUAL-LITE

HUBBELL BUILDING AUTOMATION

HUBBELL INDUSTRIAL LIGHTING

HUBBELL OUTDOOR LIGHTING

LITECONTROL

KIM LIGHTING

KURT VERSEN
PRESCOLITE

PROGRESS

LIGHTING SPAULDING LIGHTING

SPORTSLITER

SOLUTIONS

STERNER

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