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February 18, 2015

To: Juno Lighting Group Canadian Distributors
CC: Juno Lighting Group Canadian Agents, Sales Managers and Business Managers
Subject: **Price Increase Announcement**

Due to continued increased cost pressures on our business, including a weakening Canadian dollar, we find it necessary to implement a 5 - 7% price increase effective April 1, 2015.

The following terms will apply to this price change:

- Orders entered on or after April 1, 2015 will be at the new prices.
- All existing quotations will be honored according the original pricing, terms and conditions.
- All quotations issued on or after April 1, 2015 will be at the new price levels.

Juno Lighting Group will continue to offer the most innovative, quality products in the industry along with the high level of service you have come to expect from our warehouse and customer service teams based in Brampton, Ontario. We appreciate the partnership we have with our distributors across Canada and want to thank you for your continued support.

Sincerely,

Darrin Hoyle
Regional Sales Vice President, Canada

Bill Morreal
Vice President, Marketing