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Bulletin #1186

February 25, 2008

TO: Juno Lighting Group U.S. Distributors  
CC: Juno Lighting Group U.S. Agents, Sales Managers and Business Managers  
FROM: John Mabbott, Senior Vice President, Sales  
SUBJECT: **Price Increase Notification**

Due to continued rising costs of aluminum, steel, copper, fuel and transportation, it has become necessary for Juno Lighting Group to increase prices 5-10% on selected products effective April 15, 2008.

The following terms apply to the pricing changes:

- All existing quotations will be honored according to original prices, terms and conditions.
- All orders entered and quotations issued on or after April 15, 2008 will be at new prices.
- Distributor Stock Agreements with new prices will be available from your Juno Lighting Group sales representative by March 15, 2008.

You will receive a CD containing our Distributor Net, Contractor and Retail pricing the week of March 17, 2008. It will be an Excel file, which can be loaded into your business enterprise system. You will receive a printed copy of our Distributor Net price book the week of March 31, 2008.

We appreciate your continuing support of Juno Lighting Group. Our commitment to bringing you the best products, service and value continues to be our daily focus. Thank you for your business and your support of our great family of brands.

Sincerely,

John Mabbott  
Senior Vice President, Sales