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Bulletin #1217

July 9, 2008

TO: All Juno Lighting Group Customers
CC: All Juno Lighting Group Agents, Sales Managers and Business Managers
FROM: John Mabbott, Senior Vice President, Sales
SUBJECT: **Price Increase Announcement**

Due to continued rising costs in raw materials, fuel and transportation, it has become necessary for Juno Lighting Group to increase prices 5-10% on selected products effective September 15, 2008.

The following terms apply to the pricing changes:

- All existing quotations will be honored according to original prices, terms and conditions.
- All orders entered and quotations issued on or after September 15, 2008 will be at new prices.
- Distributor Stock Agreements with new prices will be available from your Juno Lighting Group sales representative by August 15, 2008.

You will receive a CD containing our Distributor Net, Contractor and Retail pricing by August 15, 2008. It will be an Excel file, which can be loaded into your business enterprise system. Printed copies of our Distributor Net price book will be mailed out the week of September 1, 2008.

We appreciate your continuing support of Juno Lighting Group. Our commitment to bringing you the best products, service and value continues to be our daily focus. Thank you for your business and your support of our great family of brands.

Sincerely,

John Mabbott
Sr. Vice President Sales
Juno Lighting Group