



GE Consumer and Industrial Lighting Systems

Alan D. Johnson
Sr. Manager Commercial Services

3010 Spartanburg Highway
East Flat Rock, NC 28791
USA

T 828 693 2484
F 828 693 2237
alan.johnson2@ge.com

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Subject: **GE Lighting Systems Inc. Price Increase**

We are announcing a price increase of **6%-10% effective July 16, 2008** on GE Lighting Systems products. This increase is necessary due to the continued cost escalation that GELS is experiencing in materials, commodity metals, energy, transportation and packaging.

GE Lighting Systems is committed to the continuing pursuit of aggressive measures to take costs out and improving productivity to offset the impact of these cost escalations. Please contact your local GELS Sales Representative for help with any questions you may have regarding this price increase. Valid quotations will be handled on a transactional basis and in accordance with the terms of the special pricing authorization. Existing quotations will be honored for orders fully released on or before July 16, 2008.

We appreciate your business and thanks for your support.

Regards,

A handwritten signature in cursive script that reads "Alan D. Johnson".

Alan D. Johnson
Sr. Mgr. Commercial Services

A handwritten signature in cursive script that reads "Jason C. Stockton".

Jason C. Stockton
C&I National Sales Manager

