

October 28, 2009

We are pleased to announce that the North American operations of Vossloh-Schwabe will be merged into Universal Lighting Technologies, Inc. in the first quarter 2010. Both companies are members of the Panasonic family. This merger brings together two industry leaders in technological innovation and customer satisfaction.

As a valued customer of both companies, we wanted you to be among the first to hear the good news. The merger brings the nation's #1 family of electronic HID products as well as lamp-holders and LED components (Vossloh-Schwabe) under the same roof as one of America's leading ballast manufacturers (Universal Lighting Technologies). The result will be an even stronger, more responsive partner for your company.

It is our goal to achieve a smooth and seamless transition, and we will inform you of further details as they develop. In the meantime your contacts at Vossloh-Schwabe and Universal Lighting Technologies Inc. remain unchanged.

You can find the latest news on the merger online at <http://www.unvlt.com/VSUS/>

Best regards,



**Patrick A. Sullivan**  
Universal Lighting Technologies, Inc.  
President



**Mark Verheyen**  
Vossloh-Schwabe, Inc.  
President

[www.unvlt.com](http://www.unvlt.com)  
