

CHLORIDE SYSTEMS

a Genlyte company
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Life Safety Division

April 20, 2006

Memo to: **All Chloride Systems Representatives**

Subject: **Price Increase June 5, 2006**

Due to increases realized in steel, copper, and batteries, combined with increases in freight and other general manufacturing costs, Chloride must raise prices on all products effective Monday June 5, 2006. Confidential Distributor price sheets will be re-issued shortly, and will reflect increases from 5% to 10% across the entire product range.

Immediate Release Orders

Orders received at our factory for immediate release on or before Friday June 2, 2006 will be invoiced at the old pricing levels. All orders received after Friday June 2, 2006 will be invoiced based on the new pricing.

Project Quotations

All quotations made prior to June 5, 2006 will be governed by the original terms and conditions of the quote. All quotations made after June 5, 2006 will be subject to the price increase.

Territory Pricing

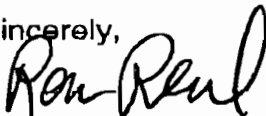
All issued agency territory pricing will become obsolete effective Monday June 5, 2006. Territory pricing quotations will be revised and reissued shortly.

Hold for Release orders

All "Hold for Release" orders released after Friday June 2, 2006 not protected by a valid quotation will be subject to pricing in effect at the time of order release.

Thank you for supporting Chloride in the implementation of this price increase. Should you need clarification regarding an existing quotation, customer order, or "Hold for Release" order; please contact our quotations department at 910-259-1043 or 910-259-1017.

Sincerely,



Ron Real/National Sales Manager
Doug Andrews/General Manager